

# Transcargo RDC Logistics Regional Distribution Center

**Transcargo RDC** is a leader company in the field of warehousing and regional distribution. Our concept of logistics is proactive: listen, analyze, understand your business and give you the simplest solution, the most efficient, the one that best suits your needs.

Together with its sister company Transcargo S.A., one of the leading and most innovative companies of cargo transportation in the region, we offer personalized, flexible and integrated solutions, focusing on solving any logistical challenge in today's global market.





# Services:

logistics.

fractioning, repacking and labeling.

inventories on line.

product customization and delivery.

stock management.

merchandise exhibition.

strategic distribution.

stock auditing and control.

merchandise quality control.

picking.

"Our business is selling confidence, not space. We manage control of goods according to our client's instructions. We sell security and efficiency". Walter Gargiulo, CEO/TranscargoRDC.





### **Strategic Geographic Location**

La Republica Oriental del Uruguay is a small country of 176.000 km2 and a population of 3.000.000 but strategically located in the region. This provides a very competitive market access with efficient connections to neighboring countries and defines the advantage of our distribution HUBs.

Located between Argentina and Brasil, with coasts on the Atlantic Ocean, River Plate and Uruguay River, with efficient infrastructure, ports and roadways, is an ideal location when planning reliable and fast moving deliveries to adjoining countries, accessing a market of over 200 million customers in a radius of 2.400 kms.

Transit time to neighbor capitals range from 1 day to Buenos Aires, Argentina to 4 days to Santiago de Chile or Sao Paulo, Brasil.







### **Free Trade Zone Law**

TranscargoRDC headquarters are located at a key regional site, the main Free Trade Zone in Uruguay, Zonamerica, with additional facilities at Libertad Free Trade zone.

Free Trade Zones in Uruguay are isolated locations inside Uruguayan territory in which all kind of industrial, commercial and service activities are performed under special tributary exemptions, with additional benefits for national or international goods such as: warehousing, storage, good's processing, classification, fractioning, packing/unpacking, etc.

### Exemptions:

The most important exemption regarding operations on free trade zones is the non application of import taxes.

Any merchandise shipped to TranscargoRDC will not pay import tax until the time the importer decides to nationalize goods in Uruguay or when goods are

Any merchandise shipped to TranscargoRDC will not pay import tax until the time the importer decides to nationalize goods in Uruguay or when goods are imported into another country.

Thus no taxes or duties will have to be paid while goods are stored at a free zone warehouse.

All Transcargo's customers operating as Indirect Users will have total exemption of taxes and duties existing or to be created while operating inside our Regional Distribution Center.







### "How can a user of a washer machine understand a manual if it is not translated into his own language? Appliance's importer

#### **MARKET PROVISION:**

Understand the different needs and requirements of the country of destination of your products, is ESSENTIAL. Cultural differences must be taken into account to ensure compliance with the specific requirements of each market and the final success of the business. This could mean, for example, product manual translations from Chinese to Spanish, one of the services that Transcargo RDC is able to provide.

"They are going to 6 different countries and we need 6 different types of plugs" Regional Distributor

#### PRODUCT CUSTOMIZATION:

Once again, destination of goods plays a crucial role. Technology standards and regulations of each market often requires a different solution or special customization of the product.

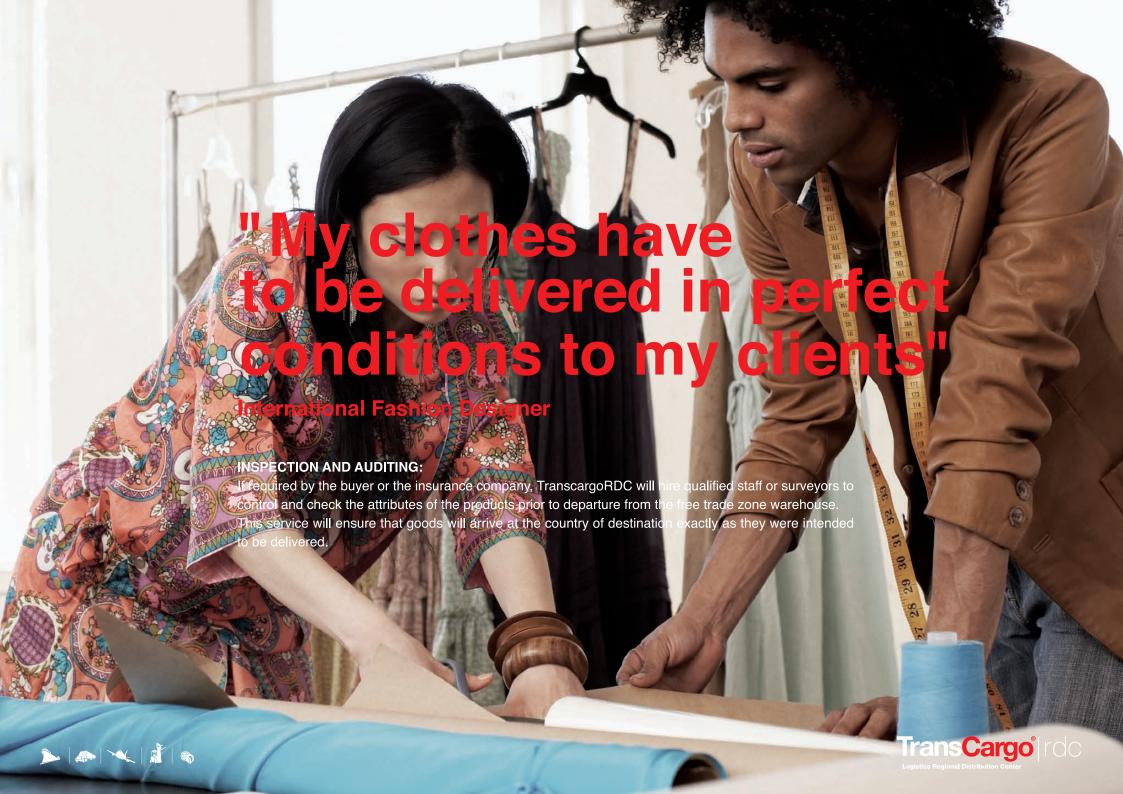
"I need the exact amount of film at the job site to protect gas pipes. The installation of the new distribution network cannot be delayed" Builder Engineer

#### **CUSTOMIZED SOLUTION:**

When buyers need a customized product at working sites or for their final product presentations, TranscargoRDC will process/transform goods according to their requirements.







### "We have already toys in stock for next Christmas sale, but we are in July!!!!" Toy retail store

#### STRATEGIC WAREHOUSING:

Retailers purchase toys all year around and store them at our free trade zone facilities, importing them only just before Christmas or Children's day. Transcargo/rdc stores goods until sales season, selecting/segregating products and orders.

Duties and taxes are only paid at the time of importing the goods into the country.

## "Our latest fashion collection must be presented at the same time in all Latin-America" Multinational Sports Company

#### **CENTRALIZATION OF STOCKS:**

Multinationals look for stock centralization to be efficient and optimize delivery accuracy to the region.

Transcargo/rdc makes it possible for multinational companies to centralize stocks in one physical location and coordinate distribution to their different clients in the South American region.

Multi-modal transportation services, proximity to Mercosur countries and Chile, fast and simple Customs procedures and tax exemption while products remain at the free trade zone, are some of the advantages which optimize the performance of the supply chain and improve market access and add value to our client's business.





